

New Look

We're getting a new look! As you can tell by this newsletter, the SportsMan SQL logo has been redesigned. We have designed the new logo to be simpler, more modern, and to emphasize our SportsMan software more than its SQL component. We will continue to update all of our material to match the new logo and look.

New Features

Automatic Discounts

This great new feature is available with the core module of SportsMan SQL. If you want to automatically apply a discount to a specific activity for specific individuals, this new option will make it happen. One great example would be if you want to give employees a 15% discount on a particular activity.

There are two steps to enabling automatic discounts; first, add a discount type to the activity or merchandise (you'll see a new *Discounts* tab on the definition screen) and then add the same discount to a member (there's a new tab for this on the modify member screen). When the member has a discount that matches a discount being offered for the merchandise or activity, it will automatically be applied before checking out at the cash register. This applies to in-house and online registrations.

Attendance Billing

The attendance module is a fairly new addition to SportsMan SQL for tracking attendance to classes. Along with tracking the attendance, you can now charge based on the attendance to a class. When a participant's attendance to the class is recorded, an unbilled charge is added to their account. At any given time, the unbilled charges can be processed and will post as billed charges to the participant's account. You then have the option of charging their credit card, bank account or invoicing them based on how their account is set up.

Annual/Semi-Annual/Quarterly Recurring Charges

In addition to monthly recurring charges, this new feature adds recurring annual, semi-annual or quarterly memberships. Previously, only monthly memberships were available as recurring memberships, meaning that you could bill your customer monthly for their monthly membership. Members with other memberships can now be billed regularly as well.

In addition to the recurring charges functionality, the ability to prorate the memberships to specific days of the year, half-year or quarter have been added. To review the options, go to your Site Configuration and choose the *Memberships* tab and then click on *Recurring Membership Settings*.

Document Management

You can now attach documents to individuals or groups in the system. On the modify member screen or on the member group screen, you will notice a new *Documents* tab where you can attach files. The files are stored on a shared folder, but are compressed and encrypted for security.

Upcoming Conferences

Every year, our sales team spends time all over the country at the parks and recreation conferences, spreading the word about SportsMan SQL and its great functionality and value. They are always happy to meet our users, so if you are at one of the following venues, find our booth and stop to say "Hello!"

Hampton, VA

Debbie will be at the VRPS conference on September 12th and 13th.

Hilton Head, SC

Paul will be at the SCRPA conference on September 12th and 13th.

Salem, OR

Debbie will be at the ORPA conference on September 27th.

Minneapolis, MN

Debbie and Paul will be at the NRPA conference on October 26th, 27th & 28th.

Updates

You can check what version of the application you are currently running by going to *Help > About Application* and reading the current version listed. The latest is build SP00369.APP.

If you are on a version that is less than 295, call our tech support to have them take you through the update process. If later, take a backup of your data (*File > Administration > SQL Server Utilities > Backup SQL Server Database*) and check for the latest build by going to *File > Administration > Application Updates > Check for Application Updates* and click *Check for Updates Now*.

Once the update has loaded, it will update your database and load the update to the server. When users log in, new updates will be copied to their workstation from the server automatically.